



Meeting Minutes
Date: July 24, 2013

Attendees: Lance Bolson, Sheila Denny-Andrews, Renee Moelders, Dale Pust, Wendy Solinger, Amy Mettlach, Joanne Scherber, Abbi Palsma, Lynn Robinson, Arlis Esnough

President Report: - Chris Schroers

- Chris was unable to attend the meeting

Vice President Report: - Renee Moelders

- The meeting for August will be the annual boat cruise on Lake Minnetonka on Wednesday, August 28. You should have received an e-mail regarding this event, but if you have any questions feel free to contact Sheila or Renee. We would love to have the new members attend this event as it is a good opportunity to get to know each other better.
- A half day seminar will take place on October 23. The presenter will be Jill Johnson from Johnson Consulting, presenting “The Power of Crystal Clear Decision Making”. Jill is a dynamic, award-winning management consultant who assists clients in the development of business plans, marketing plans and market-based strategies for growth. More information about the seminar will be e-mailed.

Secretary Report: - Sheila Denny-Andrews

- Nothing to Report

Treasurer Report: – Dale Pust

- Dale presented the Treasurer’s Report for the fiscal year ended 6/30/2013.
- Cash balance at 7/23/13: \$3,587.

Program:- Dr. Michael Monroe Kiefer from Powermind Systems presented “Maintaining Positive Workplace Attitudes”

- The hand out is attached.

*Maintaining
Positive
Workplace
Attitudes*

Dr. Michael Monroe Kiefer

www.powermindtraining.com

Connect with Michael on LinkedIn

A. What makes people tick? Understanding the 4 personality types

Identifying Your Behavioral Style

Everyone over time develops a specific behavioral style. This influences the way we process information, make decisions, interact and react to others. In order for you to improve your communicating skill you must first identify your particular style and then be able to quickly categorize other people's styles. This will help you interact and negotiate with them in a more effective manner.

Directions: *On a scale of 1-10 place a number next to each word. The number 1 being least like you and 10 being most like you. At the bottom total your scores. (See 4 square personality style grid on next page)*

4 Square Personality Style Grid

<p>happy gentle polite patient content trusting even-tempered lenient helpful to others understanding sympathetic like to listen to others sensitive</p> <p>Total _____</p>	<p>practical joker persuasive cunning open-minded outgoing convincing cheerful confident like to party irritated by little details into spectator sports like being center of attention like to talk to others</p> <p>Total _____</p>
<p>perfectionist shy well-mannered courteous disciplined accurate cautious systematic into technology adaptable like to ponder find problems stimulating neat and orderly</p> <p>Total _____</p>	<p>bold competitive stubborn independent decisive aggressive determined persistent like to delegate restless like to organize projects like to take charge hard driving</p> <p>Total _____</p>

Personality Style Descriptions

<p>RELATER Score ____</p>	<p>SOCIALIZER Score ____</p>
<p>THINKER Score ____</p>	<p>DIRECTOR Score ____</p>

The Platinum Rule of Communication

Definition -

Example -

What is linguistic mirroring?

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